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## **SPECIAL REPORT OVER 200 ATTEND PUBLIC-PRIVATE PARTNERSHIP CONFERENCE**

Increasing uses of Public-Private Partnership (P3) for infrastructure needs were highlighted for an audience of over 200 at the fourth annual conference sponsored by the New Jersey Alliance for Action.

Panelists described the successes and challenges of P3 projects on the National, state, local/regional and, even, international levels.

Alliance President Philip K. Beachem summed up: "The time for public-private is right." He noted how New Jersey colleges have used P3 to meet capital needs. "It's now time to give other state departments and agencies statutory authority to enter into P3's."

Highlights from some panelists were:

- Public-private partnerships are not a partisan issue, "**Bryan Kendro**, Director of the Office of Policy & Public-Private Partnerships for the Pennsylvania Department of Transportation.
- "Opportunities for public-private projects are there, but we will not be able to take advantage unless we solve our funding problems," **Michael Lapolla**, Managing Director of Global Via USA.
- "There is growing interest in public-private projects but there is a lack of public understanding that they are not sources of new revenues," **Sue Gander**, Director of the Environmental, Energy & Transportation Division, National Governors Association.
- "Thirty-four states have enabling legislation, mostly for transportation projects. There is an acceleration of the industry marketplace ---- but there are ebbs and flows," **Michael Della Rocca**, President, Star America Group.
- "Public outreach is so important," **Deborah Nisson**, Director of Institutional Sales, Ullico Investment Company.

- Get small businesses as part of the action...Stay on schedule and keep the project moving," **Chris Guthkelch**, Project Director, Skanska Infrastructure Development Americas.
- "Challenges are the availability of payments, scoring of projects and internal and cultural resistance," **Ernest Drott** , Chief, Great Lakes Support Division, US Army Corps of Engineers.

Moderators of the panels were **Frank Rapoport**, Partner, Peckar & Abramson; Alliance Executive Vice President **Gerald T. Keenan**; **Richard Mroz**, Managing Director, Archer Public Affairs, and **Michael Della Rocca**, President, Star America Group.



### National Panel

- Ernest Drott, Chief, Great Lakes Support Division, US Army Corps of Engineers
- Michael Della Rocca, President, Star America Group
- Sue Gander, Director, Environment, Energy & Transportation Division, National Governors Association Center for Best Practices
- Ruth McMorow, Executive Vice President, Parsons Corporation



### States Panel

- Daniel Faust, Senior Vice President, US Transportation, AECOM
- Thomas Halloran, Innovative Finance Analyst, Maryland Department of Transportation
- Bryan Kendro, Director, Office of Policy & Public Private Partnerships, Pennsylvania Department of Transportation
- Robert Latham, Executive Vice President & Chief Staff Officer, Associated PA Constructors
- George Spakouris, Director, KPMG Corporate Finance LLC

- Jonathan Startin, Vice President, National Program Delivery Consultant, HNTB Corporation



Water Panel

- Robert Iacullo, Executive Vice President, United Water
- Peter Kasabach, Executive Director, New Jersey Future
- Deborah Nisson, Director, Institutional Sales, Ullico Investment Company, Inc.
- Petra Smeltzer, Director of Government Relations, National Association of Water Companies
- William Varley, President, NJ American Water



Transportation Panel

- Chris Guthkelch, Project Director, Skanska Infrastructure Development Americas
- Michael Lapolla, Managing Director, Global Via USA
- Thomas Pelnik, III, Senior Vice President of Business Development, ACS Infrastructure Design
- David Sikorski, Project Director, Vinci Concessions USA Inc.

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